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U.S. EXPORT SALES FOR WEEKENDING 1/11/2018

Cotton: Net sales of 275,100 running bales for 2017/2018 were unchanged from the previous week, but up 15 percent from the prior 4-week average. Increases were reported for Indonesia (63,500 RB, including 1,200 RB switched from Japan and 400 RB switched from Thailand), India (50,600 RB, including decreases of 1,300 RB), Turkey (43,200 RB, including decreases of 6,600 RB), Vietnam (42,700 RB, including 400 RB switched from Japan), Mexico (13,000 RB), and Taiwan (12,800 RB). Reductions were reported for Japan (1,100 RB) and Peru (400 RB). For 2018/2019, net sales of 104,600 RB for Malaysia (35,200 RB), China (33,000 RB), Vietnam (29,900 RB), Mexico (9,700 RB), and South Korea (6,300 RB) were offset by decreases for Japan (9,500 RB). Exports of 289,900 RB--a marketing-year high--were up 3 percent from the previous week and 27 percent from the prior 4-week average. The primary destinations were China (100,000 RB), Vietnam (54,800 RB), Indonesia (23,500 RB), Pakistan (21,300 RB), and Turkey (13,000 RB). Net sales of Pima totaling 11,100 RB for 2017/2018 were up 66 percent from the previous week and 22 percent from the prior 4-week average. Increases were reported for India (3,200 RB, including decreases of 100 RB), Germany (2,600 RB), China (2,200 RB, switched from Hong Kong), and Vietnam (1,300 RB). Reductions were reported for Hong Kong (900 RB). Exports of 13,000 RB were up 53 percent from the previous week, but down 4 percent from the prior 4-week average. The primary destinations were China (4,300 RB), Pakistan (3,900 RB), India (1,800 RB), and Egypt (700 RB).

Optional Origin Sales: The current optional origin outstanding balance of 16,500 RB is for Indonesia.

Exports for Own Account: New exports for own account totaling 18,300 RB were reported to Vietnam (10,700 RB), Indonesia (6,300 RB), and China (1,400 RB). Exports to Indonesia (6,000 RB), Vietnam (4,300 RB), and China (3,400 RB) were applied to new or outstanding sales. The current outstanding balance of 67,400 RB is for Indonesia (35,700 RB), Vietnam (13,400 RB), Taiwan (11,600 RB), China (5,000 RB), India (1,100 RB), Bangladesh (500 RB), and Pakistan (100 RB).

| U.S. EXPORT SALES WEEK ENDING 01/11/2018 FAX 202-690-3273 | ALL UPLAND 1404 | | | | PIMA 1301 | | | | | |
|---|------------------------|------------|-----------|----------|---------------------|------------------------|------------|----------|---------|---------------------|
| | CURRENT MY | | NEXT MY | | CURRENT MY | | NEXT MY | | | |
| | THIS WEEK | YEAR AGO | THIS WEEK | YEAR AGO | THIS WEEK | YEAR AGO | THIS WEEK | YEAR AGO | | |
| OUTSTANDING SALES | | | | | | | | | | |
| KNOWN | 7,518.0 | 4,760.0 | 1,434.7 | 602.3 | 296.7 | 165.9 | 35.4 | 0.0 | | |
| UNKNOWN | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |
| TOTAL | 7,518.1 | 4,760.0 | 1,434.7 | 602.3 | 296.7 | 165.9 | 35.4 | 0.0 | | |
| OPTIONAL ORIGIN | 16.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | |
| ACCUMULATED EXPORTS | 3,808.0 | 4,197.6 | XX | XX | 195.3 | 271.9 | XX | XX | | |
| EXPORTS FOR OWN ACCT | 67.5 | 134.6 | XX | XX | 0.0 | 0.5 | XX | XX | | |
| NET CHANGE IN SALES | 275.1 | 346.5 | 104.6 | 31.7 | 11.1 | 6.2 | 0.0 | 0.0 | | |
| COUNTRY | CURRENT MARKETING YEAR | | | | NEXT MY SALES (NET) | CURRENT MARKETING YEAR | | | | NEXT MY SALES (NET) |
| | NEW SALES | DEST. CHGS | CANCEL | EXPORTS | | NEW SALES | DEST. CHGS | CANCEL | EXPORTS | |
| AUSTRIA | | | | | | | | | | 0.4 |
| GERMANY | | 2.6 | | 0.9 | | 2.6 | | | | |
| ITALY | | | | 0.1 | | | | | | |
| PORTUGL | | | | 1.8 | | | | | | |
| TURKEY | 49.8 | | 6.6 | 13.0 | | 0.1 | | | | |
| JAPAN | 1.6 | -2.5 | 0.2 | 2.4 | -9.5 | 0.2 | | | | |
| TAIWAN | 12.8 | | | 11.3 | | | | | | |
| CHINA | 43.2 | -2.6 | 38.3 | 100.0 | 33.0 | | 2.2 | | 4.3 | |
| INDIA | 51.9 | | 1.3 | 4.2 | | 3.3 | | 0.1 | 1.8 | |
| BAHRAIN | 2.6 | | | | | | | | | |
| BANGLADH | 8.8 | | | 11.3 | | | | | | |
| HG KONG | | | | | | 1.3 | -2.2 | | | |
| INDNSIA | 62.3 | 1.1 | | 23.5 | | 0.1 | | | 0.4 | |
| KOR REP | 2.8 | | | 9.3 | 6.3 | | | | 0.6 | |
| MALAYSA | | | | 4.2 | 35.2 | | | | | |
| PAKISTN | 10.8 | | | 21.3 | | 1.3 | | | 3.9 | |
| PHIL | 1.3 | | | 0.6 | | | | | | |
| THAILND | 9.8 | 1.0 | 3.3 | 7.5 | | 1.0 | | | 0.4 | |
| VIETNAM | 42.4 | 0.4 | | 54.8 | 29.9 | 1.3 | | | | |
| EGYPT | | | | 3.6 | | | | | | 0.7 |
| BRAZIL | | | | | | | | | | 0.1 |
| COLOMB | 2.0 | | | | | | | | | |
| ECUADOR | 0.3 | | | 0.3 | | | | | | |
| GUATMAL | 9.5 | | | 1.1 | | | | | | |
| HONDURA | | | | 0.3 | | | | | | |
| MEXICO | 13.0 | | | 10.8 | 9.7 | | | | | |
| PERU | 3.2 | | 3.5 | 6.2 | | | | | 0.4 | |
| SALVADR | 0.1 | | | 1.6 | | | | | | |
| UNKNOWN | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| TOTAL | 328.3 | 0.0 | 53.3 | 289.9 | 104.6 | 11.2 | 0.0 | 0.2 | 13.0 | 0.0 |

