



U.S. EXPORT SALES FOR WEEK ENDING 2/13/2020

Cotton: Net sales of 235,300 RB for 2019/2020 were down 33 percent from the previous week and 30 percent from the prior 4-week average. Increases primarily for Vietnam (57,300 RB, including 700 RB switched from Japan and 400 RB switched from Taiwan), Pakistan (57,200 RB, including decreases of 27,100 RB), Turkey (46,600 RB, including 7,300 RB switched from Vietnam), South Korea (24,400 RB), and Indonesia (13,200 RB, including 2,700 RB switched from Japan), were offset by reductions primarily for Malaysia (12,500 RB), Japan (4,900 RB), China (1,100 RB), and Honduras (400 RB). For 2020/2021, net sales of 141,200 RB were primarily for Indonesia (90,400 RB), Pakistan (29,900 RB), and Malaysia (11,000 RB). Exports of 375,700 RB were down 6 percent from the previous week, but up 5 percent from the prior 4-week average. Exports were primarily to Pakistan (97,100 RB), Vietnam (85,200 RB), China (46,400 RB), Turkey (31,400 RB), and Indonesia (21,100 RB). Net sales of Pima totaling 9,500 RB were down 13 percent from the previous week and 27 percent from the prior 4-week average. Increases were primarily for India (3,600 RB), Pakistan (2,300 RB), Turkey (1,100 RB), El Salvador (500 RB), and Germany (400 RB). Exports of 10,200 RB were up 38 percent from the previous week and 25 percent from the prior 4-week average. The primary destinations were India (4,400 RB), Pakistan (2,000 RB), Vietnam (900 RB), China (900 RB), and Peru (800 RB).

Exports for Own Account: For 2019/2020, new exports for own account totaling 1,400 RB were to Thailand (900 RB) and Vietnam (500 RB). Exports for own account totaling 6,500 RB primarily to Vietnam (3,600 RB), South Korea (1,000 RB), Thailand (900 RB), and Bangladesh (900 RB), were applied to new or outstanding sales. Decreases were reported for India (900 RB). The current exports for own account outstanding balance of 33,900 RB is for Indonesia (17,900 RB), Bangladesh (5,300 RB), Vietnam (4,400 RB), India (3,400 RB), China (2,500 RB), and Malaysia (400 RB).

WEEK ENDING 02/13/2020 FAX 202-690-3273	ALL UPLAND 1404				PIMA 1301					
	CURRENT MY		NEXT MY		CURRENT MY		NEXT MY			
	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO	THIS WEEK	YEAR AGO		
OUTSTANDING SALES	7,189.5	6,851.5	1,284.1	2,274.9	227.1	226.3	35.3	28.1		
KNOWN	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
UNKNOWN	7,189.5	6,851.5	1,284.1	2,274.9	227.1	226.3	35.3	28.1		
TOTAL	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0		
OPTIONAL ORIGIN ACCUMULATED EXPORTS	6,243.2	5,004.4	XX	XX	222.9	283.1	XX	XX		
EXPORTS FOR OWN ACCT	33.9	4.4	XX	XX	0.0	0.0	XX	XX		
NET CHANGE IN SALES	235.3	977.1	141.2	161.4	9.5	42.3	0.0	0.0		
COUNTRY	CURRENT MARKETING YEAR				NEXT MY	CURRENT MARKETING YEAR				NEXT MY
	NEW SALES	DEST.CHGS.	CANCEL	EXPORTS	SALES (NET)	NEW SALES	DEST.CHGS.	CANCEL	EXPORTS	SALES (NET)
GERMANY					0.4					
GREECE									0.2	
ITALY	2.2				0.2					
PORTUGL				1.8						
TURKEY	39.3	7.3		31.4	1.1				0.1	
JAPAN	3.0	-3.4	4.5	1.9	0.3				0.3	
TAIWAN	5.9	-0.4		6.1						
CHINA	14.3		15.4	46.4					0.9	
INDIA	9.8			9.1	3.6				4.4	
BANGLADH	5.4			20.3	0.4					
INDNSIA	10.5	2.7		21.1	90.4					
KOR REP	24.4			6.7	2.0				0.2	
MALAYSA	2.9		15.4	5.9	11.0					
PAKISTN	84.3		27.1	97.1	29.9	2.3			2.0	
THAILND	11.2			13.5					0.4	
VIETNAM	73.9	-16.5		85.2					0.9	
EGYPT					0.4					
C RICA	4.0									
COLOMB				2.4						
ECUADOR	1.9									
GUATMAL	3.5			6.9	0.4	0.2				
HONDURA		-0.4		1.0					0.1	

Net Sales of Cotton

MEXICO		10.3		12.3	4.0					
NICARAG		0.4		0.4						
PERU	1.3			2.0		0.1			0.8	
SALVADR				4.4	3.5	0.5				
TOTAL	297.8	0.0	62.5	375.7	141.2	9.5	0.0	0.0	10.2	0.0