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## U.S. EXPORT SALES FOR WEEK ENDING 11/12/2020

**Cotton:** Net sales of 131,400 RB for 2020/2021 were down 45 percent from the previous week and 40 percent from the prior 4-week average. Increases primarily for Vietnam (64,000 RB, including 4,700 RB switched from China and 2,100 RB switched from Japan), Pakistan (33,100 RB), Turkey (22,500 RB), Indonesia (13,100 RB, including 2,900 RB switched from Japan and decreases of 300 RB), and Malaysia (5,500 RB), were offset by reductions primarily for China (24,200 RB) and Japan (5,000 RB). Exports of 277,300 RB were down 5 percent from the previous week, but up 13 percent from the prior 4-week average. Exports were primarily to China (134,700 RB), Pakistan (34,800 RB), Vietnam (33,700 RB), Turkey (17,600 RB), and Mexico (13,900 RB). Net sales of Pima totaling 4,600 RB--a marketing-year low--were down 77 percent from the previous week and 82 percent from the prior 4-week average. Increases were primarily for Turkey (1,600 RB), Thailand (1,200 RB), El Salvador (600 RB), Peru (500 RB), and Taiwan (400 RB). Exports of 19,100 RB were down 12 percent from the previous week, but up 14 percent from the prior 4-week average. The destinations were primarily to China (4,600 RB), Vietnam (3,200 RB), India (3,200 RB), Peru (2,700 RB), and Bangladesh (2,300 RB).

**Exports for Own Account:** For 2020/2021, new exports for own account of 4,500 RB were reported for China. The current exports for own account outstanding balance of 11,700 RB is for China (10,400 RB), Bangladesh (1,000 RB), and Indonesia (300 RB).

| WEEK ENDING 11/12/2020<br>FAX 202-690-3273 | ALL UPLAND 1404        |            |           |          | PIMA 1301   |                        |            |          |         |             |
|--|------------------------|------------|-----------|----------|-------------|------------------------|------------|----------|---------|-------------|
|  | CURRENT MY             |            | NEXT MY   |          | CURRENT MY  |                        | NEXT MY    |          |         |             |
|  | THIS WEEK              | YEAR AGO   | THIS WEEK | YEAR AGO | THIS WEEK   | YEAR AGO               | THIS WEEK  | YEAR AGO |         |             |
| OUTSTANDING SALES                          |                        |            |           |          |             |                        |            |          |         |             |
| KNOWN                                      | 5,465.1                | 7,373.3    | 591.6     | 953.7    | 250.5       | 165.9                  | 0.7        | 33.1     |         |             |
| UNKNOWN                                    | 0.0                    | 0.0        | 0.0       | 0.0      | 0.0         | 0.0                    | 0.0        | 0.0      |         |             |
| TOTAL                                      | 5,465.1                | 7,373.3    | 591.6     | 953.7    | 250.5       | 165.9                  | 0.7        | 33.1     |         |             |
| OPTIONAL ORIGIN ACCUMULATED EXPORTS        | 0.0                    | 0.0        | 0.0       | 0.0      | 0.0         | 0.0                    | 0.0        | 0.0      |         |             |
| EXPORTS FOR OWN ACCT                       | 11.7                   | 19.9       | XX        | XX       | 0.0         | 0.0                    | XX         | XX       |         |             |
| <b>NET CHANGE IN SALES</b>                 | 131.4                  | 227.6      | 0.0       | 58.2     | 4.6         | 7.1                    | 0.0        | 0.0      |         |             |
| COUNTRY                                    | CURRENT MARKETING YEAR |            |           |          | NEXT MY     | CURRENT MARKETING YEAR |            |          |         | NEXT MY     |
|  | NEW SALES              | DEST.CHGS. | CANCEL    | EXPORTS  | SALES (NET) | NEW SALES              | DEST.CHGS. | CANCEL   | EXPORTS | SALES (NET) |
| AUSTRIA                                    |                        |            |           |          |             |                        |            |          | 0.4     |             |
| GERMANY                                    |                        |            |           | 0.2      |             |                        |            |          | 0.3     |             |
| GREECE                                     |                        |            |           |          |             |                        |            |          | 0.5     |             |
| TURKEY                                     | 22.5                   |            |           | 17.6     |             | 1.6                    |            |          |         |             |
| JAPAN                                      | 2.0                    | -5.1       | 1.9       | 1.6      |             | 0.2                    |            |          |         |             |
| TAIWAN                                     | 1.7                    |            |           | 1.8      |             | 0.4                    |            |          |         |             |
| CHINA                                      | 25.5                   | -4.7       | 45.0      | 134.7    |             |                        |            |          | 4.6     |             |
| INDIA                                      | 2.6                    |            |           | 0.5      |             |                        |            |          | 3.2     |             |
| BANGLADH                                   | 1.8                    |            | 0.7       | 9.8      |             |                        |            |          | 2.3     |             |
| INDNSIA                                    | 10.8                   | 2.6        | 0.3       | 8.1      |             | 0.1                    |            |          | 0.1     |             |
| KOR REP                                    | 2.6                    |            |           | 2.3      |             |                        |            |          |         |             |
| MALAYSA                                    | 5.5                    |            |           | 3.8      |             |                        |            |          |         |             |
| PAKISTN                                    | 33.1                   |            |           | 34.8     |             |                        |            |          | 1.3     |             |
| PHIL                                       | 1.8                    |            |           |          |             |                        |            |          |         |             |
| THAILND                                    | 3.2                    | 0.9        |           | 2.5      |             | 1.2                    |            |          | 0.2     |             |
| VIETNAM                                    | 57.8                   | 6.2        |           | 33.7     |             |                        |            |          | 3.2     |             |
| MOROCCO                                    |                        |            |           | 0.2      |             |                        |            |          |         |             |
| COLOMB                                     |                        |            |           | 0.5      |             |                        |            |          |         |             |
| ECUADOR                                    | 2.3                    |            |           | 1.5      |             |                        |            |          |         |             |
| GUATMAL                                    |                        | 0.1        |           | 3.1      |             |                        |            |          | 0.2     |             |
| HONDURA                                    |                        |            |           | 0.9      |             |                        |            |          |         |             |
| MEXICO                                     | 1.4                    |            |           | 13.9     |             |                        |            |          |         |             |
| NICARAG                                    |                        |            |           |          |             |                        |            |          |         |             |

## Net Sales of Cotton

|         |       |      |      |       |     |     |     |     |      |     |
|---------|-------|------|------|-------|-----|-----|-----|-----|------|-----|
| PERU    | 4.7   |      |      | 0.4   |     | 0.5 |     |     | 2.7  |     |
| SALVADR |       | -0.1 |      | 1.2   |     | 0.6 |     |     |      |     |
| TOTAL   | 179.3 | 0.0  | 47.9 | 277.3 | 0.0 | 4.6 | 0.0 | 0.0 | 19.1 | 0.0 |